

**Monsey One - West Coast**  
**Profit & Loss**  
January through December 2018

	<u>Jan - Dec 18</u>
Ordinary Income/Expense	
Income	
Gross Trucking Income	
Equipment Rental Income	27,810.00
Gross Trucking Income - Other	475.00
Total Gross Trucking Income	28,285.00
IM ACCESSORIAL	118,490.58
IM ALCOHOL FEE	90.00
IM CHASSIS USAGE	141,932.50
IM CONGESTION	5,268.75
IM DETENTION	10,062.50
IM FREIGHT	682,612.05
IM FSC	1,807.13
IM GENSET	2,675.00
IM OVER WEIGHT	3,625.00
Intermodal	
Accessorial	751.25
Accessorial - Chassis Rental Pe	175.00
Accessorial - Detention Charges	262.50
Intermodal - Other	265.10
Total Intermodal	1,453.85
Total Income	996,302.36
Cost of Goods Sold	
Equipment Rental Expense	135,603.46
Outside Trucking Companies	36,215.10
Storage facility	8,551.32
Truck Maintenance Costs	5,171.71
Trucking fuel	130,645.37
Trucking rental & lease	145,407.09
Total COGS	461,594.05
Gross Profit	534,708.31
Expense	
Automobile Expense	1,043.32
Business Licenses and Permits	800.00
Computer and Internet Expenses	2,994.03
Consultant	24,615.36
Demurrage	22,044.20
Drug Testing	156.00
Legal Fees	10,000.00
Lodging	7,227.73
Office Equipment	4,350.00
Office Supplies	1,368.90
Payroll Expenses	
CA UI/DIS	4,504.40
FICA Expenses	28,411.67
Salary	371,611.46

EXHIBIT "D"

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	<u>Jan - Dec 18</u>
Total Payroll Expenses	404,527.53
Per Diem	62,830.00
Pier Pass	21,149.28
Reimbursements-Drivers	1,825.84
Rent Expense	197,840.00
Repairs and Maintenance	101.53
Travel	657.35
Utilities	3,170.88
Warehousing	3,456.00
Waste	1,587.52
Total Expense	<u>771,745.47</u>
Net Ordinary Income	<u>-237,037.16</u>
Net Income	<u><u>-237,037.16</u></u>